



BBYC MEETING MINUTES



Board meeting 1/27/22 7PM VIA ZOOM

In Attendance

Board Members-Dana Sarno, Peter Toriello, Sean Walsh, Kristina Olimpio, Rich Puleo, Gino Olimpio, Michele Jones, Lindsay Hedenhag, Tim Hedenhag, John Ahmuty, Terese Woodcock, Michelle Ferry, Rob Ekins

Absent

None.

Opening Updates

Roll Call- Lindsay (all present)

Reading of Minutes from 1/12 was waived. Motion by Dana, 2nd- Rob

Finance-Michele Jones

All new paperwork has been submitted to the bank. Will be following up tomorrow for final signatures that will be needed from certain members. Still trying to collect materials, resources, and paperwork from previous board members that can be passed along to new members.

Calendar Raffle-

There was a returned check that we need to track down the winner and make sure they receive their winnings. Check was "returned to sender" due to an incorrect address. There are still 3 or 4 checks that have not been cashed from the Calendar Raffles, so those winners will also need to be contacted and possible have new checks issued. There is money in the Fundraising account to cover the outstanding/unclaimed raffle winnings.

As per Pete- should be a priority to get paperwork sorted and to Tim to make sure that all of our licensings is in order for the upcoming season. Also, looking for an information pertaining to Tag Day would be helpful (locations- which are worth keeping, which can be replaced)

Wrestling- Rich/Rob

Season is going well. Large group- about 69 kids. No major incidents thus far. New coach (Matt Sambuco) is amazing and has been a great addition to the program. Coaches are working together as a positive, supportive cohesive unit. Some considerations/changes may need to be

made for next year if the numbers are this large again. The group should be focused on wrestling and not just a two hour play group. Dual team's record is currently 1-8, but tough to compete with some other teams that wrestled last year and/or wrestle year-round. BBYC Novice Tournament went well even with COVID impacting participation by some clubs/towns, etc. Looking forward to next year. Coaches have heard lots of positive feedback from parents in regards to how the program and season are going.

Football- Rich/Rob

-Seems to be a shortage of helmets (none were ordered to replace those given to 8th graders at the the end of the 2020 season plus the 12 that were given this year)- Order should be placed by March. Sean, Pete, Rob, Rich, and Frankie need to get together to discuss.

-Coaching: 1st letter to coaches should be going out asking if they will be returning and their 1st and 2nd choice of placement. Pete has a letter to send and an agenda of things to discuss with Rob and Rich for football and Dana & Terese for cheer. Sean would like to be included in these discussions.

Sean would like all Football and Cheer budgets completed for the February meeting.

League should be meeting soon (possibly 2/7 and then every 1st Monday of the month). Rob will be attending and as soon as he has dates he can start setting up our scrimmages. Football discussion should definitely happen before 2/7.

Cheer- Dana & Terese

-Will have everything ready for February. They will be getting together to plan.

-"Big Ticket" items: pom poms, pom poms for the littles, pink pom poms

-Spoke with AD @ BHS- they will pay to have the cheer mat cleaned, will move it back for us.

-HS Cheer Coaches to possibly run a cheer camp this summer that would coincide with the football camp. We will touch base in the spring.

Fields- John

Will be meeting with Kevin to go over everything. Requests for off seasons workouts should be submitted and scheduling issues ironed out with TriBoro. Field use forms should be submitted by March to the BOE office- Secretary to the BA. Delazier Field usage requests to be submitted to Rachel at the Rec. Dept.

Turf field construction should be starting soon at Memorial.

Also, speak to Bloomingdale DPW and/or Rec Dept. about replacing the yellow plastic on the top of the fencing and the parts of the en

Fundraising- Tim

Protocol for gift/donations over \$750- can be customized depending on what the sponsor is looking for- information and wording can be added/modified to the letter to accommodate- changes can be made.

Wish List Items- are there any large money items that we are in need of that may be something a sponsor could help up obtain- Right now the biggest expense will be helmets. It usually costs about 4-5k for reconditioning fees for 80 helmets. We have 2 years worth of helmets to replace and will need to purchase at least 130.

Friends and Family Discount/Incentive for current/existing families that bring on new families– would definitely be worth it at the PeeWee/Flex level and above.

Super Bowl Pool- \$100/box where 50% goes to BBYC, 50% prize.

In Season Pick Em Pool- all online- may be some licensing concerns that would need to be worked out (Running it, but donating to the program for no profit to yourself) Run similarly to a 50/50

Dana will continue to coordinate the lawn sign fundraiser. Tim is available to help in any way that she needs.

Registration Shirts- Tim will be contacting last year's sponsors to see if they are interested in returning as sponsors. Michele Ferry will be contacting Lisa Higbie for help with the design and placing the order, but Fundraising is in charge of securing the necessary funds. Lisa has designed these shirts for us in the past based on our suggestions for design options.

Snack Stand- Kristina

2022 Health Dept. License has already been secured thanks to Michele Jones.

Equipment Upgrade?

Refrigerator leaks, so may be time for a new one (commercial grade beverage fridge with sliding door)

Locks needs to be fixed/replaced (prior discussion)

Apparel- Michele Ferry

Pricing- discussion was had in regards to the pricing– apparel isn't a huge money maker for us– don't feel the need to have to mark up the apparel to make a profit.

Vendors- want to find those that are on demand rather than anything that requires us to carry an inventory. Michele will compile info and share with us. She has design options and some vendors to reach out to. Will also try to touch base with Maureen to see what has worked well for us in the past. Michele will contact GameBreaker, Five Count, and Home Field Advantage. She will also check with Michele Jones to see who we have ordered from recently that was a positive experience. Pete asked if there was any chance of getting samples from any of the vendors and Michele will also look into that.

Michele would also like access to the apparel store to see what we have there so she know what we are working with going into the season. She will coordinate that with Gino.

Registration shirts should be ordered so that they are arrive by the end of April.

Communications- Gino

Working on updating the website- had to pay for the domain again– will be re-doing and re-organizing once it is up and running.

For online registration- there was an issue last year with the uniform deposit on the form– if a family signed up 3 kids and only 2 required a deposit, the form was still asking for 3.

We will be posting meeting dates, minutes, and bylaws on the the website.

Pete is missing a spreadsheet that tracked sizes, numbers, players, etc. Rich has one that he can send to Pete again.

Meeting dates will also be included on the FB page (Pete, Gino, and Dana have access to that).

General Topic/Miscellaneous

Open positions:

Announcer

DJ

End of Year Dinner- 12/4/22 @ Portobellos in Oakland– Open to Senior Squads (Football and Cheer) and any award recipients

Lindsay reached out to Ms. Nash at BHS in regards to volunteers to help on game days– they will be meeting soon and will update at the February meeting

Registration should open up online end of March, beginning of April.

In Person Registration- May/June

Getting the word out:

Butler Day

Pride Day

Fireworks

TriBoro Opening Day

-10 U State Tournament this summer

The Board will discuss registration in detail at the February meeting

fees

recruitemets

dates of community events

Public Comment

BBYC General Members in Attendance:

Ray Foster

Jen Zutterman

Anthony Rago

Dianna Clegg
Natalie Drasheff
Michael Williams
Jen Schmiedhauser

Next General Meeting will be 2/24.

Meeting adjourned at 8:45pm

Motion: Dana

2nd: Terese